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TWO FAMILY OWNED OHIO BUSINESSES PARTNER UP

Discount Drug Mart has purchased a majority and controlling interest in Hastings Professional Medical Equipment in order to provide both medications and equipment to assist in providing health care in the home. Both are family owned businesses who are joining forces to make health care more convenient and create a path to better care for their customers and patients.

MEDINA, OH (June, 2014)- Discount Drug Mart Inc., an Ohio owned and operated drug store chain for more than forty five years, has purchased a majority interest in Hastings Professional Medical Equipment.

This merger of two well known and respected family owned Northeast Ohio headquartered companies will allow patients who need home medical equipment, such as oxygen, nebulizers, Hospital beds, power wheelchairs and more, to work with their local Discount Drug Mart Pharmacy. It will also enable Drug Mart to bid on Medicare contract which they have been excluded from due to recent government requirement to caring full line of Home Health Care products and services.

Hastings is a trusted name in providing home medical equipment for more than 30 years and currently serves thousands of patients throughout Ohio. Hastings will now be working hand-in-hand with local Discount Drug Mart locations. This service will allow patients to obtain home medical equipment they need and want in order to remain in their home.

“This partnership is a wonderful opportunity for the growth of both Hastings and Discount Drug Mart because of the expanded reach we now have to those patients who shop Discount Drug Mart stores and are in need of the medical equipment that we provide,” said John Hastings, President of Hastings Medical Equipment. “Discount Drug Mart’s locations will provide us an instant connection to customers who are in need of our products, and in return, provide the customers a great convenience.”

With this partnership, Discount Drug Mart will now be a place people can find answers who are struggling with questions about home health care needs, as well as the ability to pick up their prescriptions at the same time, truly making Discount Drug Mart a health care destination.

“This combined effort of our Discount Drug Mart stores and Hastings is a great way to reach out to our customers with questions in regards to their personal home health care needs, or the wellbeing of someone in their family,” states Tom McConnell, Chief Financial Officer of Discount Drug Mart “We are committed to patients in need of home medical equipment and understand that it is not always easy finding what you need. We’re here to answer those questions and assist patients with all of their health needs when transitioning from the hospital to home. It is never an easy process and Discount Drug Mart is committed to making it successful and simple for the patient.” McConnell further states, “Hastings is yet another spoke in the Discount Drug Mart ‘360 Care’ program.”

Discount Drug Mart currently has 71 stores in over 20 counties across Ohio including locations throughout North East Ohio, Columbus, Dayton and Cincinnati. The company slogan and their well-known jingle says it all: "Discount Drug Mart Saves You the Runaround...We Have Everything You Need."

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